

USIHC – Board Of Directors 01/15/13 MEETING MINUTES

Board Members:

Present: Ásta Covert, Doug Smith, Lori Cretney, Kari Pietsch-Wangard,
Anne Elwell, Kathy Lockerbie, Barbara Frische, Sara Lyter, Katrin Sheehan
Excused: None

Observers: Juli Cole, Sverrir Bjartmarz

Meeting Called To Order 9:05 Eastern [Anne Elwell]

Secretary's Report (Doug Smith)

The FEIF Conference registration is complete. We are sending a delegation of three: Barbara Frische (Breeding), Will Covert (Sport), Doug Smith (Delegate).

Membership status:

Jan 2011	282	Mar 2012	No call	Jul 2012	399	Nov 2012	426
Dec 2011	430	Apr 2012	385	Aug 2012	411	Dec 2012	No call
Jan 2012	354	May 2012	No call	Sep 2012	415	Jan 2013	395
Feb 2012	363	Jun 2012	395	Oct 2012	No call		

Treasurer's Report (Kari Pietsch-Wangard)

The monthly financial statements now include a detailed breakdown of the cash owned by the Congress. The key figures from the breakdown are:

Combined bank account balances as of 12/31/12: \$156,069.87

Unrestricted funds as of 12/31/12: \$138,096.17

Net increase (decrease) since 10/31/12: \$1,225.08

The 2012 income and expense report does not include our annual FEIF membership fee which is in the range of \$3,000.00 Their invoice has not been received and makes USIHC's 2012 profit look larger than it should have been. See attached financial statements.

Standing Committee Reports

Pleasure Riding (Ellen Wilson, Kathy Lockerbie liaison)

33 members submitted logs for 2012 one late submission was sent to an old address so it was accepted slightly after the deadline.

Promotion (Juli Cole, Anne Elwell liaison)

The Promotion Committee reviewed and discussed the three sample USIHC brochures developed by a sub-committee Chaired by Kathy Lockerbie. A summary of the suggestions and concerns of the PC members has been submitted in a separate report. [The Board thanks the sub-committee and full committee for their comments and looks forward to seeing the final draft]

No report from:

Breeding (Barbara Frische)

Competition (Will Covert, Ásta Covert liaison)

Education (Katrin Sheehan)

Quarterly (Judy Strehler, Anne Elwell liaison)

Regional Clubs (Martina Gates, Katrin Sheehan liaison)
Web (Doug Smith)
Youth (Laurie Prestine, Ásta Covert liaison)

Old Business

Funding Proposal [Sara Lyter] (See attached)

The board shared comments on the current state of the sub-committee work. The feedback will be incorporated into a final policy suitable for sharing with the membership.

Annual vs. General Meetings [Anne Elwell]

The Board will endeavor to set an old-style annual meeting at the beginning of the calendar year starting in 2014. A general meeting will be held in 2013 at a time to be determined.

FEIF Conference 2013 & 2014 [Doug Smith]

The Board has no further instructions for our official delegate.

New Business

Officer Elections [Doug Smith]

Motion: [Katrin Sheehan]: All current officers remain the same for another year. (Unanimous.)

FIRC Regional Club Matching Funds Request [Kari Pietsch-Wangard]

Motion [Anne Elwell]: Approve expenditure under the 2012 budget.
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FIRC Promotion Funds Request [Juli Cole]

The FIRC Regional Club has made plans to have a display at the PA Horse World Expo, to be held February 21 – 24, 2013. More information on this event can be found at this website link <http://www.horseworldexpo.com/PAMain.shtml>

Anthony Colicchio, President of the FIRC, has requested the USIHC BOD contribute funds to assist FIRC in the expense of the space rental. FIRC has already paid all expenses in full, and copies of the receipts and event agreement/contract are attached to this report for the BOD to review.

The PA Horse World Expo is a large event and there has been an Icelandic Horse display and breed demos at this event for a number of years. FIRC plans to use the USIHC display booth for this event.

Motion [Anne Elwell]: Pay \$350 for the booth rental. (Unanimous.)
--

Funding for FEIF Conference Travel [Katrin Sheehan]

Motion [Kathy Lockerbie]: Congress shall pay the conference fee for all board-designated FEIF conference delegation members. Anyone registered but not attending shall assume responsibility for the fee. (Unanimous.)

Membership Restrictions for World Championships Tryouts [Doug Smith / Will Covert]

It has come to our attention that there is no specific language in the World Championships tryout procedures addressing short lapses in membership. We would like to add a sentence clarifying that any accidental lapse of membership of thirty days or less is not a disqualification from the tryouts. We have reviewed the past membership-related disqualifications and found this change consistent

with the way the membership requirements have been enforced. We also feel this language keeps the spirit of the membership requirements without being overly strict.

The Board supports this clarification.

Adjourned at 11:21PM [Anne Elwell]

Next meeting February 26, 2013

Actual Cash Owned by USIHC

10/31/12		12/31/12
\$ 38,162.17	Checking	\$ 14,638.39
\$ 106,392.37	Money Market	\$ 131,427.97
\$ 10,003.51	CDs	\$ 10,003.51
\$ 154,558.05	subtotal	\$ 156,069.87
\$ (4,424.66)	Youth Fund	\$ (4,633.57)
\$ (10,000.00)	Int. Judges Fund	\$ (10,000.00)
\$ (3,262.30)	World Champ. Team Fund	\$ (3,340.13)
\$ 136,871.09	USIHC Owned Funds	\$ 138,096.17

Net Increase (Decrease) from previous report
1,225.08

United States Icelandic Horse Congress I...

Balance Sheet

As of December 31, 2012

	<u>Dec 31, '12</u>
ASSETS	
Current Assets	
Checking/Savings	
Associated Checking acct.	14,638.39
Associated Money Market Acct.	131,427.97
Total Checking/Savings	<u>146,066.36</u>
Other Current Assets	
CDs for Judge Scholarship Fund	
CD-matures 10/5/17	3,000.00
CD-matures 10/5/15	3,000.00
CD-matures 10/5/13	3,000.00
CD-matures 9/29/16	1,003.51
Total CDs for Judge Scholarship ...	<u>10,003.51</u>
Total Other Current Assets	<u>10,003.51</u>
Total Current Assets	<u>156,069.87</u>
TOTAL ASSETS	<u>156,069.87</u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
Unexpended Judge Schlshp. Fund	10,000.00
Unexpended World Champshp F...	3,340.13
Unexpended Youth Funds	4,633.57
Total Other Current Liabilities	<u>17,973.70</u>
Total Current Liabilities	<u>17,973.70</u>
Total Liabilities	17,973.70
Equity	
Opening Bal Equity	96,926.56
Retained Earnings	31,049.00
Net Income	10,120.61
Total Equity	<u>138,096.17</u>
TOTAL LIABILITIES & EQUITY	<u>156,069.87</u>

United States Icelandic Horse Congress Inc.
Income & Expense Report
November through December 2012

Income		Expense	
Interest Income	39.32		
Membership Related Income			
Farm Listing			
2013 Farm Listing	754.05		
Total Farm Listing	754.05		
Membership Dues		Membership Related Expenses	
2013 Membership dues			
2013 Youth membership	33.68	Service fees	
2013 Family Membership	946.53	Bank Fees	8.86
2013 Individual Mbshp	2,014.81	Total Service fees	8.86
Total 2013 Membership dues	2,995.02	Toll Free line	25.90
2012 membership dues			
2012 Family Membership	125.62	Quarterly Expenses	
2012 Individual Mbshp	176.78	Graphics	1,000.00
Total 2012 membership dues	302.40	postage for Quarterly	483.43
Total Membership Dues	3,297.42	Quarterly Printing	1,323.88
		Quarterly Expenses - Other	226.00
Quarterly Inc.		Total Quarterly Expenses	3,033.31
Quarterly Adv. Inc.	490.35		
Total Quarterly Inc.	490.35		
Total Membership Related Income	4,541.82	Total Membership Related Expenses	3,068.07
		Promotional Exp.	
Booth Deposit/Refund	-500.00	Display booth shipping	153.96
		Equine Affair Exp.	115.00
		Promotional postage expenses	26.13
		Promotion Material Printing exp	215.52
		Total Promotional Exp.	510.61
Registry Income		Registry Acct. Expense	
Late Stallion Report fees	196.80	Clerical for registry	998.00
Registration fees	1,017.69	Reg. Office supplies	26.93
Transfer fees	328.52	Registry Postage	194.01
Total Registry Income	1,543.01	Total Registry Acct. Expense	1,218.94
USIHC Non-Member fees	398.55		
Total Income	6,022.70	Total Expense	4,797.62

Net Income: 1,225.08

United States Icelandic Horse Congress Inc.
Income & Expense Report
January through December 2012
Page 1

Income		Expense	
Breeding Committee Income		Breeding Committee Exp.	
Evaluation-FEIF fees	475.00	Evaluation Loss Prevention exp.	765.97
Total Breeding Committee Income	475.00	Total Breeding Committee Exp.	765.97
 Competition Inc.		 Competition Comm. Expense	
National Ranking Trophy Inc.	167.00	National Ranking Award Expense	938.85
Total Competition Inc.	167.00	Total Competition Comm. Expense	938.85
 Education Seminar Inc.			
Riding Badge Inc.	160.00	Elwell Breeding Award	50.89
Total Education Seminar Inc.	160.00		
 FEIF Conference Reimbsmt.	2,213.73	 FEIF Conference exp.	2,213.73
Interest Income	391.71		
 Membership Related Income		 Membership Related Expenses	
Farm Listing		Administration	
2013 Farm Listing	754.05	Mbshp. Postage	444.89
2012 Farm Listing	3,013.01	Office/Supplies Exp.	50.30
Total Farm Listing	3,767.06	Tax. Prep. Services	325.00
Membership Dues		Total Administration	820.19
2013 Membership dues		FEIF related expenses	
2013 Youth membership	33.68	FEIF Mbshp fees	150.89
2013 Family Membership	946.53	Total FEIF related expenses	150.89
2013 Individual Mbshp	2,014.81		
Total 2013 Membership dues	2,995.02	General Meeting Expense	
2008 Membership dues		2012 Meeting Expenses	227.86
08 Individual Memberships	43.54	Total General Meeting Expense	227.86
Total 2008 Membership dues	43.54		
2012 membership dues		Insurance	715.00
2012 Family Membership	5,057.00		
2012 Individual Mbshp	11,197.78	Service fees	
2012 Youth Membership	239.72	Bank Fees	20.86
Total 2012 membership dues	16,494.50	Total Service fees	20.86
Total Membership Dues	19,533.06		
 Quarterly Inc.		 Quarterly Expenses	
Quarterly Adv. Inc.	3,270.39	Graphics	4,000.00
Quarterly back issue sales	138.24	postage for Quarterly	1,943.65
Total Quarterly Inc.	3,408.63	Quarterly Printing	4,944.55
		Quarterly Expenses - Other	226.00
		Total Quarterly Expenses	11,114.20

United States Icelandic Horse Congress Inc.
Income & Expense Report
January through December 2012
Page 2

Income		Expense	
		Toll Free line	155.40
Website Inc.			
Website Ad Inc.	750.54		
Total Website Inc.	750.54	Website Expense	761.37
		WorldFengur Exp.	581.79
Total Membership Related Income	27,459.29	Total Membership Related Expenses	14,547.56
Pleasure Rider Program Inc.		Pleasure Rider Program Exp.	
2012 PRP program Inc.		2011 PRP Award exp.	526.14
2012 PRP Adult fee	-208.15	Total Pleasure Rider Program Exp.	526.14
2012 PRP Youth fee	-12.00		
Total 2012 PRP program Inc.	-220.15	Promotional Exp.	
Total Pleasure Rider Program Inc.	-220.15	Display booth shipping	914.79
		Equine Affair Exp.	1,145.00
		Promotional postage expenses	246.96
		Promotion Material Printing exp	1,213.05
		Promotional Advertising	325.00
		RC Co-op promo exp.	572.50
		Promotional Exp. - Other	1,303.12
		Total Promotional Exp.	5,720.42
Registry Income		Registry Acct. Expense	
Duplicate Registration fees	144.15	Clerical for registry	3,930.00
Late Stallion Report fees	1,972.40	Printing & reproduction-Regist.	491.22
Registration fees	4,983.02	Reg. Office supplies	88.33
Transfer fees	2,666.40	Reg. WorldFengur Sbscrptn exp.	114.29
Total Registry Income	9,765.97	Registry Postage	414.96
		Total Registry Acct. Expense	5,038.80
USIHC Non-Member fees	1,192.18	Youth Committee Exp.	
USIHC Non-registration fees	150.00	Youth Cup Exp.	
		2012 Youth Cup Exp.	4,353.68
Youth Committee Inc.		Total Youth Cup Exp.	4,353.68
FEIF Youth Cup Reimbursement	2,521.92	Total Youth Committee Exp.	4,353.68
Total Youth Committee Inc.	2,521.92	Total Expense	34,156.04
Total Income	44,276.65		

Net Income: 10,120.61

Our Mission

- Support the use and health of the Icelandic Horse according to international standards.
- Advance the study, breeding, and exhibition of the Icelandic Horse.
- Represent FEIF in the United States and represent the United States to FEIF.
- Maintain a registry of purebred Icelandic Horses.

The USIHC mission statement is at the top of this page because THAT is our guiding standard.

Keeping in mind our mission statement, Congress will set aside a sum of money (15% of ----??, as of January 1) to be used for funding events and projects. This amount is not REQUIRED to be spent during the calendar year.

What constitutes an “event”? -- CREATIVE PROJECTS WITH IMPACT that meet our mission statement; such as evaluations, shows, seminars, clinics, lectures...

Congress has funded a number of events which were determined to be high impact and uphold our mission statement. A few examples are the first Breed Evaluations held in Oklahoma, the Gaits & Conformation Clinic, the Young Horse/Foal Tour, and Equine Affair. Each of these began as an idea, and were developed into an event by interested and active members.

Members are encouraged to submit proposals requesting funding for their event or project. This proposal must be made at least 8 weeks before the event in order to allow time for proper consideration by the board. A specific dollar amount should be included.

The proposal must address the Congress mission statement and provide the following:

- how does the request meet the Congress mission statement?

- how does this activity advance the Icelandic horse's presence in the U.S. or how is it likely to increase membership in the USIHC?
- who does it serve, i.e., current members? potential members? general public?
- how many will benefit/be reached?

The funds would be reserved upon receipt and acceptance of the proposal and would be disbursed upon successful completion of the event. The event organizer is required to submit a brief report after the event to summarize how goals and the mission statement were met and provide feedback, such as:

- did the event attendance match the prediction?
- did the event achieve the goals in the original application?
- what could be done differently to achieve better results in the future?

Creative and original thinking by members will be rewarded with funding. Those who DO shall receive. It is the responsibility of the membership to come up with interesting ideas that suit their needs and present these ideas to the board. It is not the responsibility of board members to think up events and activities for the membership.

Numerous committees exist as an alternate way to fund an event by brainstorming with others with similar interests, developing a project and bringing it to fruition.

Due to the diversity of our membership and the interests and needs across the country, we have determined that it is not possible to assign a uniform dollar amount for an event. Rather, we will use the follow up reports to help the board track funding and events, and provide some feedback for adjustments and improvements over time.

MEMORANDUM

TO: Kari Pietsch-Wangard, USIHC
FROM: Patricia A. Moore, FIRC *PAM*
DATE: December 26, 2012
RE: 2012 Regional Club Matching Fund Request

The Frida Icelandic Riding Club (FIRC) is again sponsoring a USIHC sanctioned show in May of 2013. To get the publicity underway, we have already advertised in both TOLT NEWS and THE ICELANDIC QUARTERLY. To get the attention of the general public and owners/riders of non- Icelandic horses, we will be posting flyers, hand bills and posters in the near future at tack shops in Maryland, Virginia, West Virginia and Pennsylvania. We will also be a presence at the two upcoming Horse Expos that will include a booth, breed demo and stall at the Pennsylvania Horse Expo and a various demonstrations throughout the local area where the FIRC drill team routinely appears. Several large private barns have also agreed to display our promotional material. Additionally, retailers, such as Tractor Supply, Tri County Feed and Southern States, will post our information as often as we give it to them as will Frying Pan Farm Park (the venue for the show and a public facility).

Before undertaking this project I outlined our effort to Martina Gates, USIHC Regional Club Chairperson, and received her verbal approval for the project.

To date, I have spent \$285.94 on promotional material that includes handbills, flyers and posters on foam core. Please reimburse the Frida Icelandic Riding Club in the amount of \$142.97 under the provisions of the USIHC matching funds program.

Thank you.



Century Press Inc.

10443 Balls Ford Road
Manassas, VA 20109
Ph. 703.335.5663
Fax 703.335.2480

Invoice 14989

12/14/12

Rich Moore
Icelandic Horse Congress

Ship To:
Icelandic Horse Congress

Customer Pickup

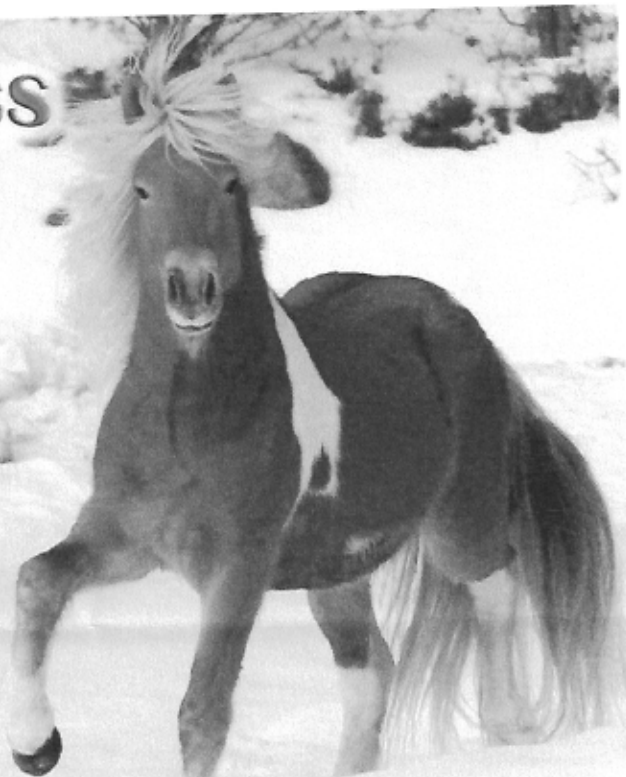
Acct.No	Ordered By	Phone	Fax	P.O. No	Prepared	Sales Rep	
31	Rich Moore	703 754 0883			Rob	Dolly	
Quantity	Description					Price	
	We appreciate your patronage and continued loyalty !						
400	Flyer Handbill					85.54	
	Paper 100 lb Exact Gloss Text 8.5 x 11 1 Origs 1 --> 1						
	Copier Lanier 8.5 x 11 color (2 up)						
200	Flyers					42.78	
	Paper 100 lb Exact Gloss Text 8.5 x 11 1 Origs 1 --> 1						
	Copier Lanier 8.5 x 11 color (2 up)						
3	Posters 24 x 36 on foamcore					144.00	
	Outside Misc.						
Re	<div><div>Century Press Inc. 10443 BALLS FORD RD MANASSAS, VA 20109 (703) 335-5663</div><div>Merchant ID: 000010324019 Term ID: 10324019</div><div>Sale</div><div>XXXXXXXXXXXX3916</div><div>WTSA</div><div>Total: \$ 285.94</div><div>12/14/12</div><div>Inv #: 0000001</div><div>Approved: Online</div><div>Entry Method: Suiped</div><div>11:51:33</div><div>Appr Code: 0400220</div><div>Batch#: 000561</div><div>Customer Copy</div><div>THANK YOU</div></div>						
Terms	Subtotal	Shipping	Postage	Tax	Total	Paid	Balance
C.O.D.	272.32	0.00	0.00	13.62	285.94	-285.94	0.00

The Icelandics are Coming

to Northern Virginia
AGAIN in

2013

Frying Pan Farm Park



Chantal Jonkergouw, photographer

You've heard about these hairy little powerhouses.
You've seen them on PBS. Now, see them in person.

Horses from the Land of Fire and Ice

Watch riders from nearby states show off
the 5 gaits of the Viking Horse.

Stop in the office for a brochure. Walk the stables.

Talk with owners and riders.

Join the Excitement
May 18 - 19, 2013
Frying Pan Farm Park
Herndon, VA



www.icelandics.org

For more information: <http://firc.us> pat.moore81@verizon.net

The Icelandics are Coming to Northern Virginia. . .AGAIN!



Frying Pan Farm Park

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Join the Excitement

FRIDA Icelandic Riding Club
Welcomes Riders and Spectators

May 18 - 19, 2013

Frying Pan Farm Park
Herndon, Virginia



For more information

Visit: <http://firc.us>

Contact: pat.moore81@verizon.net



www.icelandics.org

Show Sanctioned by USIHC

ELECTRICAL SERVICE ORDER FORM
ADVANCE PRICING DEADLINE: January 25, 2013
 SUBMIT THIS ORDER FORM AND PAYMENT TO:
 Equestrian Promotions
 P O Box 924, Bel Air, MD 21014

HORSE WORLD EXPO - 2013

The rates listed below are for one 120 volt 20 amp outlet - each outlet has 2 receptacles. The charge for electric service includes electricity, installation of outlet in the most convenient location and removal of the outlet upon completion of the show. **FOR ORDERS PLACED AT THE SHOW SITE, WE CANNOT GUARANTEE ELECTRICAL CONNECTION FOR THE FIRST DAY OF THE SHOW. ALSO, PLEASE NOTE THAT THE FARM SHOW COMPLEX CHARGES A SURCHARGE OF \$50.00 FOR ALL ELECTRICAL ORDERS RECEIVED AFTER JANUARY 25, 2013.** NO CREDITS will be issued for service ordered or installed but not used.

24 hours service will incur an additional fee. If you need 24 hours electrical service, or electrical service other than that listed below, please call Equestrian Promotions (301-916-0852) for a price quote.

The following pricing is for 120 volt 20 amp service if ordered BEFORE January 25, 2013. Please note that a \$50.00 surcharge is added to all orders placed after January 25, 2013.

<u>Amperage</u>	<u>Number of Connections</u>	<u>Advanced Unit Price</u>	<u>Extended Total</u>
20 Amps (includes one 120 volt 20 amp outlet with 2 receptacles)	<u>1</u>	\$ 102.00	<u>\$102 —</u>
20 Amps (includes two 120 volt 20 amp outlets with 2 receptacles for each outlet)		\$ 132.00	<u> </u>

This order form and payment must be submitted directly to Equestrian Promotions, Inc.

ORDER SUMMARY

TOTAL: \$ 102 — *CHECK # 5203*

Company Name: FRIDA ISLANDIC RIDING CLUB Booth: B7

Representative's Name: ANTHONY V. Colicchio Telephone # 301 442 8344

CREDIT CARD INFORMATION AND AUTHORIZATION
Visa, MasterCard, Discover or American Express

Card Holder Name (Please Print): _____

Billing Address if Different than shipping: _____

Authorized Signature: _____

Credit Card Number: _____ Expiration Date: _____

Billing Zip Code for this card: _____ Security Code: _____ (located on rear of card)

You may fax Credit Card orders to 301-916-0853



Contract For Exhibit Space

In consideration of the rental sum of \$350 and the agreements herein contained, Equestrian Promotions, Inc. hereby grants to **FRIDA Icelandic Riding Club** whose address is **8700 Rosaryville Road, Upper Marlboro, MD, 20772**, telephone **(301) 442-8344**, hereinafter referred to as the "exhibitor", the right of renting during the exhibition at Harrisburg, Pennsylvania on February 21-24, 2013 space number(s) **17** on the official floor plan which consists of **20 ft** on the aisle and **10 ft** deep. This space is to be used to exhibit the following products: **promotion of the Icelandic horse**, and is subject to the following conditions.

- The Exhibitor agrees to pay 60% of the sum above specified by October 30, 2012, and the balance by December 30, 2012. The signed and completed Rental Contract for Exhibit Space shall be returned to Equestrian Promotions, Inc. no later than November 21, 2012 or 10 days after receipt of the contract, for those sent to the Exhibitor after November 21, 2012.
- There will be no exclusives granted to any exhibitor.
- **Exhibits must not be dismantled or removed before 5 pm on Sunday.**
- Exhibitors are responsible for the complete removal of their exhibits, and for clean up of their exhibit space immediately after the show.
- The conditions, rules and regulations printed herein are made a part hereof and incorporated herein and the exhibitor agrees to be bound by each and every one of them, and Equestrian Promotions, Inc. shall have full powers of interpretation, amendment and enforcement of all said conditions, rules and regulations.
- Equestrian Promotions, Inc. will not be liable for refunds or any other liabilities whatsoever for the failure to fulfill this contract due to any of the following causes:
 - (a) By reason of the enclosure in which the exhibition is to be produced being, before or during exhibition, destroyed by fire or other casualty
 - (b) By an act of God, public enemy or strikes, terrorist related activities, the requirement of statutes, ordinances or any legal authority, or any cause beyond the control of Equestrian Promotions, Inc.
- This rental contract constitutes the entire contract between Equestrian Promotions, Inc. and the Exhibitor and no modification shall be valid unless written upon or attached hereto and same are approved in writing by an officer of Equestrian Promotions, Inc.
- Booth Attendants/Activities: No unattended exhibits are permitted. Exhibitors are required to have competent personnel in charge of their exhibit throughout the show; exceptions must be authorized by Equestrian Promotions, Inc. in writing. All exhibit activities must be confined to the exhibitor's booth space. Solicitation of other exhibitors during show set-up, show hours and show tear-down is prohibited.
- Disputes: Disputes arising from any cause whatsoever, among exhibitors, shall be settled by Equestrian Promotions, Inc., whose decision shall be final. Show management further reserves the right to discontinue any exhibit which may be conducted in violation of the conditions, rules and regulations governing the show. There will be no refund of rental space.
- 0. Insurance and Liability: General liability and property insurance must be obtained by the exhibitor at the exhibitor's expense. All exhibitors are required to provide a Certificate of Liability Insurance naming Equestrian Promotions, Inc. as an additional insured. This Certificate must be forwarded to Equestrian Promotions, Inc. at least 30 days prior to the event. A new certificate is required each year. NO exhibitor will be allowed to set up a booth without this certificate, regardless of type of booth. No refunds will be given for a failure to comply with this policy. The company named on this contract must be the company named on the insurance certificate as the policyholder. Equestrian Promotions, Inc. assumes no risk, and by acceptance of this agreement, the exhibitor expressly releases Equestrian Promotions, Inc. of and from any and all liability for any damage, injury or loss to any person or goods which may arise from the rental and occupation of said space by exhibitor, and agrees to hold and save Equestrian Promotions, Inc. harmless of any and all loss or damage by reason thereof. Equestrian Promotions, Inc. assumes no responsibility whatsoever for any property placed in the exhibition building and Equestrian Promotions, Inc. is hereby released and discharged from any and all liability from any loss, injury or damage to persons or property that may be sustained while at the Pennsylvania Farm Show Complex.
- 1. Setting up of Exhibits: Booths will be set up and ready for spectators one (1) hour prior to the scheduled and announced opening time of the show. A change in the show hours may be made by Equestrian Promotions, Inc. for the benefit of the show.
- 2. Care of Exhibits: Exhibitors must not throw refuse on the floor, or use/misuse any other material that may endanger public safety or inconvenience other exhibitors.
- 3. Be a Good Neighbor: Exhibitors agree to abide by the Be a Good Neighbor Policy included in the Exhibitor Information Package.
- 4. Removal of Goods: Exhibitors will not be permitted to dismantle exhibits or do any packing prior to the official closing time of the show and then only after all spectators have left the exhibit building.
- 5. Tickets: General admission tickets will be sold at the box office at the entrances to the exhibition that shall entitle the holder to see all displays in the exhibit area.
- 5. Employee Passes: Employee passes will be issued upon receipt of written application from the exhibitor. Exhibitor will not permit the use of official passes by anyone other than authorized personnel. A fine of \$25.00 per violation will be assessed against an exhibitor who permits each such use of its passes.
- 7. Amendments: These rules, regulations and conditions shall bind the exhibitor.
- 3. The exhibitor agrees to abide by all fire regulations and/or decisions of the representative for the local fire department.
- 2. The exhibitor shall be solely responsible for collection of sales tax for any goods sold during the Exhibition and for compliance with any local, State or federal laws and regulations in connection with exhibitor's activities at the exposition.
- 3. Subletting of Booth Space: Subletting of booth space is strictly prohibited without the written permission of Equestrian Promotions, Inc. Only the exhibitor whose name appears on the Rental Contract for Exhibit Space shall be permitted to display goods and conduct business in the assigned booth location. Goods displayed and business conducted shall be limited to that indicated on the Rental Contract for Exhibit Space.
- 1. Refunds: Refunds of booth rentals will be made as follows: 100% refund if requested by October 30, 2012; 50% refund if requested by November 30, 2012; no refunds will be made if requested after November 30, 2012.
- 2. The person signing this Contract expressly represents and warrants to Equestrian Promotions, Inc. that he/she is authorized by the exhibitor to bind it to the terms and conditions hereof. The signer of this contract understands and agrees that he/she is personally bound and liable pursuant to the terms and conditions hereof in the event that such authority to bind the exhibitor does not exist.

Exhibitor Firm: **FRIDA Icelandic Riding Club**

[Signature]
atc: 12 Dec 2012

acknowledged for Equestrian Promotions, Inc. _____

THIS CONTRACT EXECUTED IN DUPLICATE ORIGINALS

Horse World Expo - Payment Receipt



Equestrian Promotions, Inc.
P.O. Box 924
Bel Air, MD 21014

Receipt Date 11/29/2012

Registration Date 11/29/2012

Booth Number B7

Exhibitor:

FRIDA Icelandic Riding Club
Anthony Colicchio
8700 Rosaryville Road
Upper Marlboro, MD 20772-

Registration Fee	\$350.00
Sales Tax	\$0.00
Total Due	\$350.00
Amount Paid	\$350.00

Event Name

PA Horse World Expo - 2013

Location

Pennsylvania Farm Show Complex

- Transaction Receipt -
Equestrian Promotions

Result: AP(Approved)

Status: Approved

Approval #: 07767B

Tran ID: 737460182

Customer Code #: FRIDAicelandicCI

Reference #:

PA

Type: CreditCardSale

Date: 11/28/2012

Time: 1:12 PM

Sub Total: 350.00

Sales Tax: 0.00

Amount: 350.00

Card Type: Visa

CC Number: xxxx-xxxx-

xxxx-4499

Expiration: xx/xx

Signature: